



Cleve Bulletin

February 2006

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Anniversary



After having worked for almost 12 years for Van Ommeren, more specific, their NVOCC business unit Votainer, for which I had been stationed, apart from Rotterdam, also in the USA (Los Angeles), Belgium (Antwerp) and Italy (Milan), I felt it was time to make a change in 1993 to Cleve & Zonen. This change, 12,5 years ago and according tradition celebrated on this January 19th, made me go back in time when I started with Cleve.

At that time Cleve employed approx 40 persons and was specializing in the (de)consolidation of cargo. Very shortly after my transfer from a good but quite "old" conservative company Van Ommeren at that time was, I discovered that Cleve, being independent and neutral, would have to fight for each cbm of cargo to earn and keep their place within this highly competitive market, which was predominantly controlled by large multi national NVOCC's who had numerous own offices throughout the world that "would send each other cargo anyway".

These world wide office structures however also meant long decision making meetings, whereas Cleve, still today being independent, could make deals within 5 minutes if so needed. I think this aspect is still at this time a very valuable asset on which much of our succes is based.

Our motto then and now is that "he who controls cargo has power". In other words; the volume that we control should enable Cleve to be of interest to the best NVOCC's of this world and thus enabling Cleve together with their partners to keep their place and show annual growth.

Sofar this motto has not proven our wrong. Cleve has meanwhile grown to a total of 140 very dedicated staffmembers in Rotterdam and Antwerp. Growth not only in consolidation, but also specialized in services such as Storage and Distribution, Customs Clearance and Airfreight.

Looking back, I have never regretted the step I took at that time. The position I'm holding today within the company has made me learn a lot about people and their motivation. Much of our succes comes from those staffmembers who realize that only through their hard work and dedication, Cleve was able to grow and will continue to do so. The role of management is to guide them and be there to steer them in the right direction.

I'm looking forward to the challenge for the next 12,5 years to come.

Frank Niebling - Office manager





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Warehouses

LCR
Albert Plesmanweg 151,
Portno. 2360
Rotterdam
Open from 07.30 till 09.00, from
09.15 till 11.45 and from 12.30 till
15.00 hrs.

CFS Hollands Veem
c/o Cleve & Zonen
Boyneweg 1, Portno. 5084
3197 LK Rotterdam – Botlek
Open from 07.30 till 15.45 hrs.
Delivery till 15.00 hrs !

Conquest
Kruisweg 11
Haven 650
2040 Antwerp
Belgium
Open from 8.00 till 15.45 hrs.

For bookings:
Customer Service Dept.
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General information
Customer Service Dept.
cs@cleve.nl

For tariffs:
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Destination inspection Nigeria

As per January 2006 the federal government of Nigeria has mandated that all imports into Nigeria will be subject to a destination inspection. Pre-shipment inspection at the country of origin does not apply anymore.

The form M number will replace the CRI number. This number must be mentioned on all shipping documents.

Wooden packaging to Turkey

The Turkish government has decided that all containers to Turkey which contains wooden packaging/products have to be fumigated.

Airfreight Promo

Please note that Seoul has been chosen as our special airfreight destination for February. Please contact Ms. Minouche Ros in order to get a special promo rate for your shipment (> 100 kgs).

E-mail: m.ros@cleve.nl
Telephone: 0031-(0)10-42846781



CFIA exams

The Canadian Food Inspection Agency (CFIA) recently announced that they would be enforcing existing rules regarding the import of products of a plant or animal origin. The current rules require examination at the port of entry if they deem this is necessary.

IMO to Luanda

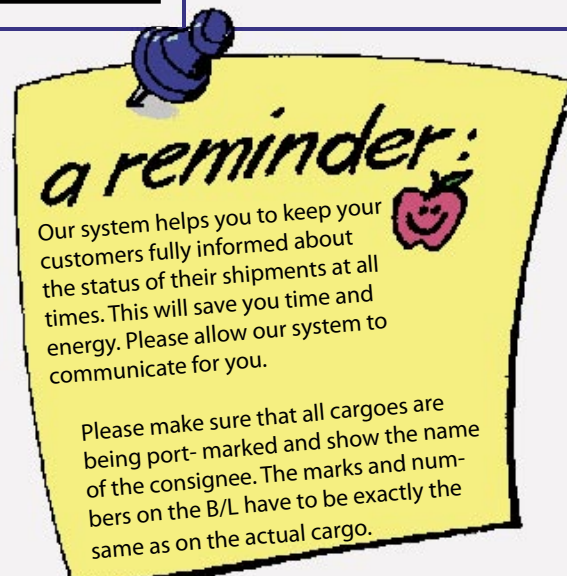
Please be advised that we cannot accept any IMO cargo to Luanda anymore.

Services suspended

Please note, that the following services via Singapore are suspended until further notice:

Banjarmasin
Kavieng
Kimbe Bay
Koror
Madang
Pontianak
Rabaul
Ujung Padang

For urgent matters, we can try to find alternative services to these destinations. Please contact our Customer Service department case by case.



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