



Cleve Bulletin

September 2008

New Partnerships in USA and AUSTRALIA

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Effective arrivals on/after October 1st, Cleve & Zonen ROTTERDAM and ANTWERP will enter into a strategic cooperation with CaroTrans International USA and AUSTRALIA.

Both companies pride themselves for still operating as true neutral NVOCC's, making their own direct consolidations between ROTTERDAM / ANTWERP and all gateways in USA (New York - Chicago - Charleston - Atlanta - Miami - Houston - Los Angeles) and Australia (Melbourne - Sydney) in both directions, with Terminal- and Door-delivery possibilities into all main ports and inland cities in the respective continents involved.

Cleve & Zonen, with its long history in neutral consolidation to and from these areas, and CTI, have discussed a possible relationship on various occasions during the past 15 years. Greg Howard, President of CTI: "Our first contacts date back to late 1980's when I worked in Oldenzaal, The Netherlands, as representative for Carolina Freight USA. When later Carolina Freight had their own office in Rotterdam, we had the first talks with Cleve & Zonen, but nothing materialised. Likewise, when on later occasions Cleve & Zonen attached great value to strong existing relationships in the USA we have always respected their views, but it blocked a strong exclusive partnership. We are very happy with this recent development as it will give our company a stronger position in the Benelux market".

CaroTrans International USA operates weekly direct consolidations from New York, Chicago, Charleston/Atlanta, Houston and Los Angeles, into both ports, Rotterdam and Antwerp.

Mike Draer, Business Development Manager for Cleve & Zonen : "This is the kind of partnership we needed for a long time. CaroTrans is a strong brand in the global consolidation. It allows us to cover North-America with one single partner. Our EDI connection permits us to transfer import- and export-docs in a speedy manner. Door delivery rates can now be quoted on the spot and CTI's tracking and tracing program throughout the USA provides a great tool for us and our customers".

CaroTrans Oceania in Australia offers a fortnightly service from both Melbourne and Sydney, into Rotterdam and Antwerp. Tony Naumoff, Country Manager: "LCL export volumes from Australia to Europe are limited, which clarifies the importance of a very strong partner alike Cleve & Zonen to arrange for immediate distribution. Cleve, with its own consolidations throughout Europe and the Mediterranean area provides the necessary fast connections all-over"

Gerard van Pelt, President and Owner of Cleve & Zonen adds: "It is a big step for our company and taken in the best interest of our customers. The one-country-one-deal principle has driven us in this direction. The connection will allow us to serve (global) forwarders in a much more effective manner than ever before. We already share the same agents in various countries, but we will continue to explore opportunities to work closer together. Next year we celebrate our 75th anniversary. For the last 30 years, we are a leading brand within this industry, which fills us with pride. The partnership with CaroTrans will definitely contribute to this."



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Warehouses

ROTTERDAM CFS LCR

c/o Cleve & Zonen
A. Plesmanweg 151, Portno. 2360
Rotterdam-Waalhaven ZZ
Open from 07.30 till 09.00, from
09.15 till 11.45 and from 12.30 till
15.00 hrs.

CFS Hollands Veem

c/o Cleve & Zonen
Boyneweg 1, Portno. 5084
3197 LK Rotterdam - Botlek
Open from 07.30 till 15.45 hrs.
Delivery till 15.00 hrs !

CFS Estron

c/o Cleve & Zonen
Shannonweg 84, Portno. 5064
3197 LH Rotterdam - Botlek
Open from 07:30 till 15:30 hrs.
Delivery till 15:00 hrs !

ANTWERP

CFS Conquest

c/o Cleve & Zonen
Kruisweg 11, Haven 650
2040 Antwerp
Belgium
Open from 8.00 till 15.45 hrs.

Services

For bookings:
Customer Service Dept.
booking@cleve.nl

General information:
Customer Service Dept.
cs@cleve.nl

For tariffs:
Sales & Development Dept.
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Pacific Islands : change of service

With immediate effect, we will serve most of the Pacific Islands via Auckland. Rates will remain the same, but the transit time has now been reduced significantly. We are able to offer services to the following destinations:

Via Auckland : Pago Pago, Rarotonga, Lautoka, Suva, Fortuna, Noumea, Niue, Honaria, Papeete, Nukualofa, Port Villa and Apia

Via Singapore : Tarawa, Funafuti, Wallis, Lae and Port Morresby.

More information about transits and frequency can be obtained from our Customer Service department.

Machinery / equipment to Batam (via Singapore)

With immediate effect, we cannot accept machinery or equipment for export to Batam under current price agreements. These commodities are now subject to a special Batam Custom Permit Fee, which is available on request only. For more information, please get in contact with our Customer Service department.

Airfreight Promo

We would like to draw your attention to our special airfreight destination for the month of September. We are able to offer you very competitive airfreight rates for the destination Karachi.

Please contact our airfreight department for our special promo rates (> 100 kgs).

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Clean Truck Tariff in Los Angeles / Long Beach

On October 1st, both the Port of Long Beach as well as the Port of Los Angeles will begin implementing the Clean Truck Tariff (CTT). The CCT is mechanism created to help fund the modernization of the ports' drayage fleet as part of the San Pedro Bay Ports Clean Air Action Plan (CAAP), that both ports jointly adopted in November 2006.

The CAAP was adopted out of a critical need for the ports to address the environmental and public health impacts of port-related goods movement on those who work in the harbor area or live in the South Coast Air Basin. The Ports have established a goal to reduce pollution from the trucks that dray cargo to and from the harbor by 80 percent over a five-year period, and overall pollution by 45 percent by 2012. Reducing port-related air pollution will enable the ports to accommodate the substantial growth in international trade that is expected over the next several decades.

In order to achieve the objectives of the CAAP, the ports approved the CTT in October, 2007. The CTT includes the creation of a Clean Truck Fee (CTF). The CTF is a \$35/TEU fee that will be charged to the owner of the containerized cargo. CTF funds will be used to help pay for the purchase and use of truck technology that is significantly cleaner than the in-use drayage truck fleet, and will substantially help the ports meet the goal of a net emission reduction from current pollution levels.

The CTT also will require all Marine Terminal Operators to collect the CTF on containers that move through their terminals. Be advised that, beginning October 1, 2008, the process of claiming cargo in the 13 container terminals will be substantially altered.

Peak Season Surcharge South America E-coast

Even though, it has already been mentioned in our list of surcharges (which can be found on the second page of our sailing schedule as well as on our website), we would like to inform you once again that carriers have implemented a Peak Season Surcharge for exports to South America East Coast.

Based on carriers rate adjustments, we have been forced to implement a PSS of EUR 10.00 W/M. Please take note in order to avoid surprises.

Colombia adopts new Customs system

Colombian Customs will adopt the so-called MUISCA system as per September 1st, 2008. This new system requires all forwarders and cargo agents to present the original bills of lading of incoming containers at least 12 hours before arrival of the vessel. As non compliance to this rule will cause fines and penalties, our Colombian agent has requested us to give them our best support. In order to comply with these new regulations, we kindly request you to send us your bill of lading instructions without any delay. We thank you in advance for your cooperation.

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